**Scripting current or New client is fine**

**LIVE SCRIPT FOR FLAWLESS/FAB CLINIC**:

Hi\_\_\_\_\_\_\_\_\_\_\_ this is \_\_\_\_\_\_\_\_\_from Mary Kay! We are launching a new foundation and I am so excited it is 12 hour wear, lightweight but fantastic coverage. We are holding Flawless Skin and Foundation clinics on Thursday nights at our Professional Studio. We have food and giveaways and I would love to get your opinion and match you to the perfect shade. I also can do this at our professional makeover clinic on Saturday mornings- which would work better for you a Thurs or a Sat?

If you want to add an incentive (half price item or free gift) please do so

**VOICEMAIL**

Hi \_\_\_\_\_\_\_\_ this is \_\_\_\_\_\_\_\_ calling with Mary Kay! I am calling with some really exciting news about a brand new product being released that not only has amazing benefits for your skin but also provides a flawless finish! Please call me back so I can give you the SCOOP first!!